

WEDNESDAY,  
OCTOBER 11, 2023



CONNECTING SMALL,  
MINORITY, WOMAN AND  
VETERAN-OWNED  
BUSINESSES TO  
GOVERNMENT AGENCIES  
SINCE 2017

## 2023 MEGA Maryland – Schedule of Events *(updated 2 October 2023)*

TIME	SESSION	SPEAKER(S)	ROOM
6:30 AM – 7:00 AM	Exhibitors move in and set up		Regency
7:00 AM – 8:00 AM	Registration Networking Breakfast		Foyer Embassy
8:00 AM – 8:15 AM	Opening Remarks, Posting of the Colors & National Anthem	<b>Mindy Hinsley, F.SAME, FSMPS, CPSM</b> , Co-Chair, MEGA Maryland <b>Yolanda “Maria” Martinez</b> , Special Secretary, Governor’s Office of Small, Minority, and Women Business Affairs, State of Maryland	Embassy
8:15 AM – 9:15 AM	Opening Keynote - “Talk Nerdy to Me”	<b>Melissa Marshall, Founder, Present Your Science</b> Melissa Marshall, TED speaker and communications expert, will share the proven strategies that she's used to help the world's top technical professionals and thinkers convey their work.	Embassy
9:15 AM – 10:15 AM	Women’s Leadership Panel	<b>Liz Krick</b> , Moderator, Business Development, Harkins Builders <b>COL Estee Pinchasin</b> , Commander, USACE Baltimore District <b>Yolanda “Maria” Martinez</b> , Special Secretary, Governor’s Office of Small, Minority, and Women Business Affairs, State of Maryland <b>Christine Nizer</b> , Administrator, MDOT Motor Vehicle Administration <b>Natalia Luis</b> , Chairman & Co-CEO, M. Luis Construction <b>Heather Polinsky</b> , Global President, Arcadis’ Resilience Business <b>Joan Floura</b> , President, Floura-Teeter Landscape Architects	Embassy
10:15 AM – 10:30 AM	Coffee break / Move to tracks + training labs		Regency
10:15 AM – 12:15 PM	Matchmaking Appointments		Maryland 1-3
10:30 AM – 11:15 AM	Infrastructure Update: How Maryland is Moving Forward - Transportation	<b>Danielle Hankins</b> , Moderator, President, WTS Baltimore <b>Danelle Hunter</b> , Amtrak, Senior Director, Community Engagement <b>Luigi Rosa</b> , Amtrak AVP Major Programs, Frederick Douglass Tunnel Program <b>Dexter Fordyce</b> , Amtrak Senior Program Director, Susquehanna River Bridge Replacement Program <b>Brian Traylor</b> , Amtrak Director Portfolio Management, Baltimore Penn Station Redevelopment	Terrace
	Red Line Update + Opportunities	<b>Joann Petillo</b> , Moderator, Director, Business Development, Jeffrey Brown Contracting <b>Allison Scott Berkheimer</b> , MTA, Baltimore Red Line Senior Project Director <b>Jerome Horne</b> , MTA, Manager of Communications, Baltimore Red Line	Camelia
	Safeguarding Strategies: A Deep Dive into Department of Defense Cybersecurity Compliance	<b>Lori Jackson, CISSP, CCP, CMMC RP</b> , President, White Raven Security	Maryland 4
	<b>TRAINING LAB: Federal Contracting Updates</b>	<b>Matt Moriarty</b> , Founding Member, Schoonover & Moriarty, LLC	Maryland 5
11:15 AM – 11:30 AM	Coffee break / Move to tracks + training labs		Regency
11:30 AM – 12:15 PM	Infrastructure Update: How Maryland is Moving Forward - Environmental	<b>Abbie Smith</b> , Moderator, EA Engineering, Science, and Technology, Inc., PBC <b>Timothy Ford</b> , MES, Managing Director, Environmental Operations <b>Frederick King</b> , WSSC, Senior Strategic Sourcing Specialist <b>Paul Sayan</b> , Acting Water/Wastewater Bureau Head, City of Baltimore DPW	Terrace
	Progressive Design-Build	<b>Sally Philbin</b> , Moderator, Vice President/Corporate Marketing Manager, JMT <b>Kathryn Weisner, PE, NRAEMT</b> , Construction & Contract Administration, U.S. DOT-FHWA <b>David Adams, PE</b> , Alternative Project Delivery Deputy Practice Lead, JMT <b>Kevin Kleinchester</b> , Senior Design Manager, Whiting-Turner	Camelia
	Developing High Performance Teams	<b>Geoffrey Kuhlmann, ACC, PMP</b> , Executive Coach, WeAlign <i>Former Deputy District Commander, USACE, Baltimore District</i>	Maryland 4
	<b>TRAINING LAB: AI/ChatGPT</b>	<b>Gavriel Legynd, PhD</b> , CEO, VisioneerIT	Maryland 5

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TIME	SESSION	SPEAKER(S)	ROOM
12:15 PM – 1:15 PM	Networking Lunch SAME National & Awards Presentation	<b>Mindy Hinsley, F.SAME, FSMPS, CPSM</b> , Co-Chair, MEGA Maryland <b>Liz Krick</b> , Co-Chair, MEGA Maryland <b>Mike Wehr</b> , Executive Director, SAME <b>Sharon Krock</b> , President-Elect, SAME	Embassy Regency
1:15 PM – 2:15 PM	Regional Economic Outlook	<b>TBA</b> , Moderator <b>Darius Iran, Ph.D.</b> , VP, Division of Strategic Partnerships and Applied Research Chief Economist, Regional Economic Studies Institute, Towson University <b>Mary Kane</b> , President & CEO, Maryland Chamber of Commerce <b>Lisa Swoboda</b> , Executive Director, Maryland Military Installation Council	Embassy
2:15 PM – 3:00 PM	Coffee + Sweet Treat Break / Move to tracks + training labs		Regency
2:15 AM – 3:00 PM	Matchmaking Appointments		Maryland 1-3
3:00 PM – 3:45 PM	Infrastructure Update: How Maryland is Moving Forward – Energy	<b>Bill Burris</b> , Moderator, USAF AFMC <b>Dan Janousek</b> , MDOT, Office of Planning and Capital Programming <b>Kristofer Zimmerman</b> , Joint Base Andrews, Community Planning Liaison, Alternative Energy Projects <b>Jen Brock</b> , Chief of Staff, Business Network for Offshore Wind	Terrace
	Coastal Resilience	<b>Kat Blair</b> , Moderator, EA Engineering, Science, and Technology, Inc., PBC <b>Dan Murphy</b> , Chief, Division of Habitat & Restoration, U.S. Fish & Wildlife, Delmarva Restoration and Conservation Network <b>Lindsay Ries</b> , Wildlife Biologist, Assateague Island National Seashore, National Park Service <b>David Curson, PhD.</b> , Director of Bird Conservation (Maryland), Audubon Mid-Atlantic	Camelia
	OASIS/OASIS+ and GSA Schedule Updates	<b>Stacy Swann</b> , National Account Manager- DHS, DOJ, NASA, USACE, Office of Customer Accounts & Stakeholder Engagement, GSA	Maryland 4
	TRAINING LAB: Marketing + BD Best Practices	<b>Mindy Hinsley, F.SAME, FSMPS, CPSM</b> , President, Hinsley Collective <b>Carrie Ann Williams, F.SAME, CPSM</b> , Founder/CEO, Andana Consulting <b>Tracey Poler</b> , Director of Marketing, PRIME AE	Maryland 5
3:45 PM – 4:00 PM	Closing Remarks/Giveaways	<b>Mindy Hinsley, F.SAME, FSMPS, CPSM</b> , Co-Chair, MEGA Maryland <b>Liz Krick</b> , Co-Chair, MEGA Maryland <b>Sally Philbin</b> , Co-Chair, MEGA Maryland	Regency
4:00 PM – 4:30 PM	Exhibitor Move Out		Regency

REGISTER FOR **MEGA MARYLAND** TODAY at <https://bit.ly/3p9qg0z>

### CONFERENCE CONTACTS

**General Information:** Mindy Hinsley, Co-Chair, 410-353-1988 / [mindy@hinsleycollective.com](mailto:mindy@hinsleycollective.com)

**Exhibitors & Matchmaking Opportunities:** Sally Philbin, Co-Chair, [sphilbin@jmt.com](mailto:sphilbin@jmt.com)

**Sponsorships:** Michael Galante, Sponsorship Chair, [michael.galante@jsg1.com](mailto:michael.galante@jsg1.com)