

WEDNESDAY,
OCTOBER 11, 2023

**MEGA
MARYLAND**
megamaryland.org

CONNECTING SMALL,
MINORITY, WOMAN AND
VETERAN-OWNED
BUSINESSES TO
GOVERNMENT AGENCIES
SINCE 2017

2023 MEGA Maryland – Schedule of Events (updated 15 September 2023)

TIME	SESSION	SPEAKER(S)	ROOM
6:30 AM – 7:00 AM	Exhibitors move in and set up		Regency
7:00 AM – 8:00 AM	Registration Open Networking Breakfast		Foyer Embassy
8:00 AM – 8:15 AM	Opening Remarks, Posting of the Colors & National Anthem	Mindy Hinsley, F.SAME, FSMPS, CPSM , Co-Chair, MEGA Maryland Yolanda “Maria” Martinez , Special Secretary of Small, Minority, and Women Business Affairs, State of Maryland (Invited)	Embassy
8:15 AM – 9:15 AM	Opening Keynote - “Talk Nerdy to Me”	Melissa Marshall, Founder, Present Your Science Melissa Marshall, TED speaker and communications expert, will share the proven strategies that she's used to help the world's top technical professionals and thinkers convey their work and share exciting new ways to transform your next presentation.	Embassy
9:15 AM – 10:15 AM	Women’s Leadership Panel	TBA , Moderator COL Estee Pinchasin , Commander, USACE Baltimore District Christine Nizer , Administrator, MDOT Motor Vehicle Administration Natalia Luis , Chairman & Co-CEO, M. Luis Construction Heather Polinsky , Global President, Arcadis’ Resilience Business Joan Floura , President, Floura-Teeter Landscape Architects	Embassy
10:15 AM – 10:30 AM	Coffee break / Move to tracks + training labs		Regency
10:15 AM – 12:15 PM	Matchmaking Appointments		Maryland 1-3
10:30 AM – 11:15 AM	Infrastructure Update: How Maryland is Moving Forward - Transportation	TBA , Moderator Danelle Hunter , Amtrak, Senior Director, Community Engagement TBA , Amtrak Frederick Douglass , Susquehanna Bridge, Penn Station, and Hanover Street Tunnel Opportunities	Terrace
	Red Line Update + Opportunities	Allison Scott , MTA, Red Line Senior Project Director TBA , Panelists	Camelia
	CMMC Compliance Update	Lori Jackson , CISSP, CCP, CMMC RP, President, White Raven Security	Maryland 4
	TRAINING LAB: SAM.gov	TBA, Speaker (APEX Accelerator)	Maryland 5
11:15 AM – 11:30 AM	Coffee break / Move to tracks + training labs		Regency
11:30 AM – 12:15 PM	Infrastructure Update: How Maryland is Moving Forward - Environmental	Abbie Smith , Moderator, EA Engineering, Science, and Technology, Inc., PBC Timothy Ford , Maryland Environmental Science (MES), Managing Director, Environmental Operations Horacio Tablado , Baltimore County, Director of the Baltimore County Department of Environmental Protection and Sustainability, (former secretary of the Maryland Department of the Environment) Frederick King , WSSC, Senior Strategic Sourcing Specialist	Terrace
	Progressive Design-Build Topic	Sally Philbin , Moderator, JMT Kathryn Weisner, PE, NRAEMT , Construction & Contract Administration, U.S. DOT-FHWA David Adams, PE , Alternative Project Delivery Deputy Practice Lead, JMT Kevin Kleinchester , Senior Design Manager, Whiting-Turner	Camelia
	Developing High Performance Teams	Geoffrey Kuhlmann, ACC, PMP , Executive Coach, WeAlign <i>Former Deputy District Commander, USACE, Baltimore District</i>	Maryland 4
	TRAINING LAB: eMaryland marketplace	TBA, Speaker	Maryland 5

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2023 MEGA Maryland – Schedule of Events *(continued)*

TIME	SESSION	SPEAKER(S)	ROOM
12:15 PM – 1:15 PM	Networking Lunch SAME National and MEGA Awards Presentation	Mindy Hinsley, F.SAME, FSMPS, CPSM , Co-Chair, MEGA Maryland Liz Krick , Co-Chair, MEGA Maryland Sally Philbin , Co-Chair, MEGA Maryland Mike Wehr , Executive Director, SAME	Embassy Exhibit Hall
1:15 PM – 2:15 PM	Regional Economic Outlook	TBA , Moderator Daraius Irani, Ph.D. , VP, Division of Strategic Partnerships and Applied Research Chief Economist, Regional Economic Studies Institute, Towson University Mary Kane , President & CEO, or Andrew Griffin , Senior Vice President of Government Affairs, Maryland Chamber of Commerce Lisa Swoboda , Executive Director, Maryland Military Installation Council	Embassy
2:15 PM – 3:00 PM	Coffee + Sweet Treat Break / Move to tracks + training labs		Regency
2:15 AM – 3:00 PM	Matchmaking Appointments		Maryland 1-3
3:00 PM – 3:45 PM	Infrastructure Update: How Maryland is Moving Forward – Energy	TBA , Moderator Dan Janousek , MDOT, Office of Planning and Capital Programming Electric Vehicle Charging Stations MDTA Alternative Energy Projects + Opportunities	Terrace
	Coastal Resilience	Kat Blair , Moderator, EA Engineering, Science, and Technology, Inc., PBC Dan Murphy , Chief, Division of Habitat & Restoration, U.S. Fish & Wildlife, Delmarva Restoration and Conservation Network Coastal Resilience & Shoreline Stabilization Projects and Opportunities in Maryland	Camelia
	OASIS/OASIS+ and GSA Schedule Updates	Stacy Swann , National Account Manager- DHS, DOJ, NASA, USACE, Office of Customer Accounts & Stakeholder Engagement, GSA Tiffany Shabanian , Program Manager, Market Research as a Service (MRAS), Customer & Stakeholder Engagement (CASE) Division, GSA New England Region (1)	Maryland 4
	TRAINING LAB: Marketing + BD Best Practices	Mindy Hinsley, F.SAME, FSMPS, CPSM , President, Hinsley Collective Carrie Ann Williams, F.SAME, CPSM , Founder/CEO, Andana Consulting Tracey Poler , Director of Marketing, PRIME AE	Maryland 5
3:45 PM – 4:00 PM	Closing Remarks/Giveaways	Mindy Hinsley, F.SAME, FSMPS, CPSM , Co-Chair, MEGA Maryland Liz Krick , Co-Chair, MEGA Maryland Sally Philbin , Co-Chair, MEGA Maryland	Regency
4:00 PM – 4:30 PM	Exhibitor Move Out		Regency

REGISTER FOR **MEGA MARYLAND** TODAY at <https://bit.ly/3p9qg0z>

CONFERENCE CONTACTS

General Information: Mindy Hinsley, Co-Chair, 410-353-1988 / mindy@hinsleycollective.com

Exhibitors & Matchmaking Opportunities: Sally Philbin, Co-Chair, sphilbin@jmt.com

Sponsorships: Michael Galante, Sponsorship Chair, michael.galante@jsg1.com