

Conference Program

October 13, 2021

Martin's West Baltimore, MD

MEGA MARYLAND

| Time | Session | Room |
|---------------------|---|-------------------|
| 7:00 AM | Exhibitor setup | Terrace |
| 7:30 - 8:15 AM | Registration, Breakfast & Networking | Embassy & Terrace |
| 8:15 - 8:45AM | Opening Ceremony Opening Remarks, Mindy Hinsley, Conference Co-Chair (SAME Baltimore); Morgan State University ROTC; Kattrina Jones, National Anthem; COL Estee Pinchasin, USACE Baltimore District Commander | Embassy |
| 8:45 - 9:45 AM | Keynote Speaker "The Science of Success – Using Psychology to Influence Client Choice" JonRobert Tartaglione, Founder, CEO, Principal Advisor, Influence 51   | Embassy |
| 9:55 - 10:55 AM | Federal Client Panel (SAME) Speakers: Dave Morrow (USACE Baltimore), CAPT Leppard (NAVFAC Washington), Bill Burris (AFCEC) & Arielle Douglas (EPA) | Embassy |
| | Accelerate Maryland Partners – I-495 & I-270 P3 Program (DBIA) Speakers: Geoff Segal (AM Partners/Macquarie Capital) & Cory Raymond (AM Partners/Modern Times, Inc.) | Regency |
| | Women Leading in the Face of Change (WTS) Speakers: Adrienne Barnes (KOB & Associates, LLC), Corren Johnson, (former District 5 Engineer, MDOT SHA), Kelly Lyles (KLT Group) & Jaime McKay (Transit Services Division of Frederick County) | Maryland |
| 11:00-11:50 AM | Morning Networking | Terrace |
| 11:55 AM - 12:55 PM | Lunch & Keynote Speaker "Our Strategic Infrastructure Road Map Forward" Speaker: Norman Anderson, CG/LA Infrastructure, Chair of Blueprint 2025  | Embassy |
| 1:00 - 1:45 PM | Matchmaking | Camelia |
| | Afternoon Networking + Dessert! | Terrace |
| 1:50 - 2:50 PM | State Client Panel (SAME) Speakers: Gary McGuigan (Capital Projects Development Group, Maryland Stadium Authority), Courtney League, (Office of Design, Construction & Energy, Maryland Department of General Services) & Andy Fish (Maryland Department of Commerce) | Embassy |
| | Higher Education Panel (SMPS) Speakers: Kim McCalla (Morgan State University), Terrence Sawyer (Loyola University Maryland) & Representative (Johns Hopkins University) | Regency |
| | Matchmaking | Camelia |
| 2:55 - 3:55 PM | Local Client Panel (ACEC) Speakers: D'Andrea Walker, (Baltimore County DPW); Chris Phipps, (Anne Arundel County DPW); Matthew Garback, (Baltimore City DPW); Tim Cupples, (Montgomery County DOT) | Embassy |
| | Environmental Policy Initiatives and Opportunities with Changing Administrations (MAREP) Speakers: Paula Hoag (EPA's Asbestos and Small Business Ombudsman) & Jeff Fretwell (Director of the Water Quality Financing Administration, Maryland Department of the Environment) | Regency |
| | Are We There Yet? DEI – A Business Imperative (SAME) Speakers: Carol Holland (Business Unit Manager, Dewberry) & Debra Crafter (SB Programs Manager, LEO A DALY) | Maryland |
| 4:00 - 4:25 PM | Closing Remarks: Leadership and the Future of Doing Business in the State of Maryland Melissa Smith, Conference Co-Chair (SAME Baltimore), Joe Schroedel (SAME National) and Jimmy Rhee (State of Maryland) | Embassy |
| 4:30-5:30 PM | Round out the day with an opportunity to mix + mingle with conference attendees and exhibitors. It's the perfect opportunity to network over light refreshments. You'll even have a chance to win amazing prizes and free 2022 MEGA Maryland conference registrations and exhibit space! A special thank you to our sponsor, the Traffic Group.  | Terrace |

Conference Program

Oct 11 - 14, 2021
Webinars and Events

MEGA MARYLAND

| Date | Time | Event | Location |
|-------------------|--------------------|--|--|
| Monday, Oct. 11 | 9:00 AM - 3:45 PM | Joint SAME Mid-Maryland/DBIA Scholarship Golf Tournament and | The Club at P.B. Dye 9526 Doctor Perry Road Ijamsville, MD 21754 |
| | 4:00 PM - 6:00 PM | MEGA Maryland Week Kickoff Happy Hour. | |
| Tuesday, Oct. 12 | 10:00-11:00 AM | Department of Defense Cybersecurity Maturity Model Certification (CMMC) Regulations Updater Moderator: Sean Kirwan, (Commercial Insurance Associates) Panelists: Brian Hubbard, PMP, CISM and Eric Levitas (Edwards Performance Solutions) | Via Webinar |
| | 12:00-1:00 PM | Client Mapping – CRM on a Dime Speakers: Tedd Wheeler, Ph.D. ABD, PMP, LTC USA(Ret) (Leebcor Services) and Mindy Hindsley (Hinsley Collective) | |
| Wednesday, Oct 13 | 7:30 - 5:30PM | IN-PERSON CONFERENCE | Martin's West 6817 Dogwood Road Baltimore, MD 21244 |
| Thursday, Oct. 14 | 9:00 AM - 10:00 AM | Ethics Training for Maryland Professional Engineers Jim Johnson, PE | Via Webinar |
| | 5:00 - 7:00 PM- | Wine Tasting & Sustainability Tour Hosted by: MAREP | Black Ankle Vineyards 14463 Black Ankle Road, Mt. Airy, MD 21771 |

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